

A close-up photograph of several pink tulips in various stages of bloom, set against a soft, light pink background. The petals are delicate and layered, with some showing a slight yellow at the base.

totally
fun,
totally
flexible



Contact your Mary Kay Independent Beauty Consultant.

**Mary Kay®* products contained in the Starter Kit are not intended to be purchased from the Company for resale and are for demonstration purposes only.

1 Love what you do, love Mary Kay

- Freedom and flexibility – side gig or full-time business.
- Fun and friendships – a worldwide sisterhood of women helping women, sharing the fun.
- Start your Mary Kay business today.



2 Money! & REWARDS

- You can earn up to 50% on everything you sell at retail.
- If you build a team, you can earn product rewards and monetary bonuses, plus a commission based on your team members' product sales.
- The opportunity to earn the use of a Mary Kay Career Car, one of the best-in-class car incentive programs in the world.



3 products WOMEN LOVE

- More than 300 beauty products – innovative skin care, on-trend color cosmetics, body care and fragrances.
- Hundreds of thousands of product tests each year for quality, safety and performance.

4 Mary Kay

- More than 55 years of *Enriching Women's Lives*®.
- Values-based Company with purpose and staying power.
- Proven business opportunity that helps women discover extra income, empowered choices and true beauty from the inside out.
- In many countries worldwide.



The Company grants all Mary Kay Independent Beauty Consultants a limited license to duplicate this page in connection with their Mary Kay businesses in print form only. This page should not be altered from its original form nor incorporated into other materials.

MK® / MARY KAY® / ©2020 Mary Kay Inc. WN1107210 All Rights Reserved 8/20 PRINTED IN U.S.A.

AFRICAN-AMERICAN *National Sales Directors*

Mary Kay is a values-based Company with a purpose and staying power. Mary Kay was founded by a woman, Mary Kay Ash, and has a successful track record of helping women succeed in running their own businesses for more than 55 years!

Whether you're looking to earn extra income or stand out as a leader among leaders, you can define success in your Mary Kay business on your own terms.

As Independent National Sales Directors, the dynamic women shown here have achieved the highest level of success because every one of them have their own WHY, their own passion, their own strengths and their own unique journey. They join other National Sales Directors who play vital leadership roles, inspiring the success of sister Independent Beauty Consultants everywhere.



Valerie Bagnol



Gloria Mayfield Banks



Caterina Harris Earl



Crisette Ellis



Candy Lewis



Sabrina Goodwin Monday



Elizabeth Muna



Lorraine Newton



Temi Odeyale



Mia Mason Porter



Natalie Privette-Jones



Bridget Shaw



Avelyn Smith



Patrice Moore Smith



Kym Walker

MARY KAY